

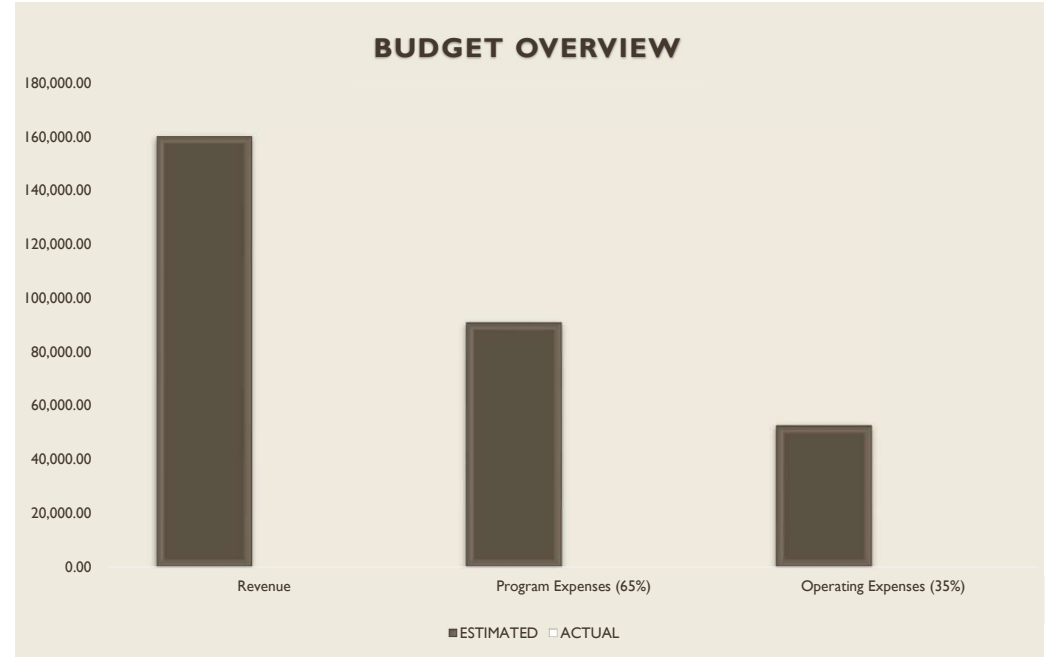


# 2022 ANNUAL BUDGET

BUDGET TOTALS	ESTIMATED	ACTUAL	DIFFERENCE
Revenue	160,010.00	0.00	<b>160,010.00</b>
Program Expenses (65%)	90,850.00	0.00	<b>90,850.00</b>
Operating Expenses (35%)	52,582.00	0.00	<b>52,582.00</b>
Total Expenses	143,432.00	0.00	<b>143,432.00</b>
Balance (Revenue minus Expenses)	16,578.00	0.00	<b>16,578.00</b>

## WHAT ARE MY TOP 5 HIGHEST ESTIMATED OPERATING EXPENSES?

ESTIMATED EXPENSES	AMOUNT	% OF EXPENSES	15% REDUCTION
Fundraising	15,000.00	10.5%	2,250.00
Staff Salaries & Wages	10,800.00	7.5%	1,620.00
Rent & Lease	8,760.00	6.1%	1,314.00
Advertising & Marketing (non-progra	4,300.00	3.0%	645.00
Software	3,000.00	2.1%	450.00
<b>Operating Total</b>	<b>41,860.00</b>	<b>29.2%</b>	<b>6,279.00</b>



## 2022 ANNUAL BUDGET

ITEM	REVENUE	ESTIMATED	Q1 Actual	Q2 Actual	Q3 Actual	Q4 Actual	TOTAL ACTUAL	DIFFERENCE
1	Donations - Individual	5,000.00					0.00	(5,000.00)
2	Donations - Corporate	5,000.00					0.00	(5,000.00)
3	Fundraising Events	115,000.00					0.00	(115,000.00)
4	Grants	30,000.00					0.00	(30,000.00)
5	Fee for Service	3,500.00					0.00	(3,500.00)
6	Merchandise Sales	1,500.00					0.00	(1,500.00)
7	Investment Income/Dividends	10.00					0.00	(10.00)
	Total Revenue	160,010.00					0.00	(160,010.00)

# 2022 ANNUAL BUDGET

ITEM	PROGRAM EXPENSES	ESTIMATED	Q1 Actual	Q2 Actual	Q3 Actual	Q4 Actual	TOTAL ACTUAL	DIFFERENCE
1	COMMUNITY	15,000.00					0.00	15,000.00
2	CONNECTION	10,000.00					0.00	10,000.00
3	EDUCATION	60,000.00					0.00	60,000.00
4	Program Marketing & Advertisin	5,000.00					0.00	5,000.00
5	Insurance - General Liability	850.00					0.00	850.00
	Total Program Expenses	90,850.00					0.00	90,850.00

## 2022 ANNUAL BUDGET

Item	OPERATING EXPENSES	ESTIMATED	Q1 Actual	Q2 Actual	Q3 Actual	Q4 Actual	TOTAL ACTUAL	TOTAL ESTIMATED	DIFFERENCE
1	Advertising & Marketing (non-pi	4,300.00					0.00	4,300.00	0.00
2	Cell phone	672.00					0.00	672.00	0.00
3	Contract Services	2,500.00					0.00	2,500.00	0.00
4	Equipment under \$500	300.00					0.00	300.00	0.00
5	Fringe Benefits	1,200.00					0.00	1,200.00	0.00
6	Fundraising	15,000.00					0.00	15,000.00	0.00
7	Insurance (Directors & Officers	600.00					0.00	600.00	0.00
8	Internet	600.00					0.00	600.00	0.00
9	Legal & Professional Fees	1,000.00					0.00	1,000.00	0.00
10	Meals & Entertainment	600.00					0.00	600.00	0.00
11	Office supplies	300.00					0.00	300.00	0.00
12	Registration & License Fees	50.00					0.00	50.00	0.00
13	Rent & Lease	8,760.00					0.00	8,760.00	0.00
14	Software	3,000.00					0.00	3,000.00	0.00
15	Staff & BOD Development	1,500.00					0.00	1,500.00	0.00
16	Staff Salaries & Wages	10,800.00					0.00	10,800.00	0.00
17	Travel Reimbursement	1,400.00					0.00	1,400.00	0.00
	<b>Total Operating Expenses</b>	<b>52,582.00</b>						<b>52,582.00</b>	<b>0.00</b>